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MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



This Memorandum of Understanding ("MoU") is made and entered into as of 09<sup>th</sup> Day of Jan 2025 (the "Effective Date")

BY AND BETWEEN

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY ANANTAPUR

Having its registered office at JNT University Anantapur, Ananthapurmau-515 002 Andhra Pradesh, India, hereinafter referred to as JNTUA as FIRST PARTY

AND

M/s. ROOMAN TECHNOLOGIES PRIVATE LIMITED, a private limited company having its registered office at # 130, DR. RAJKUMAR ROAD, RAJAJINAGAR, BANGALORE-560010, referred to as "Rooman" as Second party.



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The **FIRST PARTY** and **SECOND PARTY** are individually referred to as **Party** and together referred to as **Parties**. Each Party shall include, unless repugnant to the meaning or context thereof, its authorized representatives, successors, directors, executors, administrators, assignees, etc.

#### **WHEREAS**

JNTUA is established in the year 2008, by an Act of AP State Legislature by trifurcated erstwhile JNTU into three independent universities viz., JNTU-Hyderabad, JNTU-Kakinada and JNTU Anantapur. JNTUA has five constituent units, has 70 Engineering Colleges, 43 Pharmacy Colleges and 24 stand-alone MBA/MCA colleges affiliated to it. Since its inception, JNTUA is committed to develop and nurture technological education and intends to produce technical manpower of high quality, comparable to the best in the world.

#### **AND**

**M/s. Rooman** is a leading name in IT education and services, has upheld a standard of excellence since its establishment in 1999. As India's top Finishing School, Rooman has successfully trained over 1.1 million students, making a mark as a provider of premium, job-focused Training Programs. Through strategic partnerships with NSDC, NASSCOM, IIT Guwahati, IIT Kanpur, IIT Mandi, and as a training partner of industry leaders like Microsoft, Redhat, Vmware, AWS, and Offensive Security, Rooman has become a sought-after destination for globally recognized training and IT certification programs. These collaborations highlight Rooman's commitment to delivering state-of-the-art training that aligns with industry standards.

#### **Agreement**

**M/s. Rooman** approached to JNTUA to offer various value added services for the students of the JNTUA and it's affiliated colleges which includes Training in Future Skill, Internship, Placement Assistance, Conducting Hackathon etc.

and

JNTUA accepted the offer of Rooman, NOW THEREFORE, as a result of this MOU between JNTUA and Rooman, dated 09/01/2025, the parties herewith agree to enter into Understanding on the following terms and conditions:

#### **Purpose:**

This Memorandum of Understanding (MoU) is entered into by Jawaharlal Nehru Technological University, Anantapur (JNTUA) and Rooman Technologies Pvt. Ltd. to collaborate on the implementation of the **WIINNR Internship Program** as JNTUA

Internships FutureSkill Training (J-IFT) for the benefit of students enrolled in JNTUA-affiliated colleges. This initiative aims to bridge the gap between academic learning and industry demands by equipping students with Future Skills and employability-focused training.

### Scope of Collaboration:

#### 1. Program Overview:

The WIINNR Internship Program is a unique initiative that integrates **academia, industry, and government** support to deliver high-quality training aligned with emerging job market needs.

- **WIINNR stands for:**
  - **Wadhvani Foundation:** Employability and Soft Skills Training.
  - **IBM:** Advanced case studies and hands-on projects in cutting-edge technologies.
  - **IIT Guwahati:** Specialized training and certifications by expert professors.
  - **NSDC:** Government sponsorship and national certification.
  - **NASSCOM:** Industry certification and placement opportunities.
  - **Rooman Technologies:** Program delivery and implementation.
  
- **Key Benefits to Students:**
  - Training aligned with **Future Skills** such as Artificial Intelligence, Machine Learning, Cloud Computing, and Cyber security.
  - Globally recognized certifications from **IBM, IIT Guwahati, NSDC, NASSCOM, Wadhvani Foundation,** and Rooman.
  - Academic credits (15-21), recognized by **NCVET**, applicable for internships, final-year projects, or lateral PG entry.
  - **No cost to students**, as the program is **fully sponsored under PMKVY** and supported by Rooman.

#### 2. Programs Offered:

Rooman will offer specialized training under the following tracks:

1. **AI - Machine Learning Engineer:** Covers ML algorithms, Python, Tensor Flow, and deployment.
2. **Cloud Application Developer:** Focuses on cloud architecture, DevOps, and application development.

3. **Cybersecurity Analyst:** Training on threat management, ethical hacking, and compliance standards.
4. **AI - Data Quality Analyst:** Includes data cleaning, visualization, and database management.
5. **Full Stack Developer:** Comprehensive training in front-end and back-end web technologies.
6. **VLSI Design Engineer**

#### **Additional Features:**

- Hands-on projects and case studies by IBM and other industry leaders.
- Access to **Virtual Labs** for practical learning experiences.
- Weekly assessments, progress tracking, and industry-aligned assignments.

#### **Roles and Responsibilities:**

##### **JNTUA's Responsibilities:**

1. **Facilitate College Participation:** Identify colleges willing to host PMKK centers and support Rooman in setting up infrastructure.
2. **Recognition of Certification:** Work with academic bodies to ensure **WIINNR certifications** are accepted as internship/project credits.
3. **Awareness Campaigns:** Create awareness among students and faculty by issuing circulars, organizing webinars, and conducting workshops.
4. **Coordination:** The Director, Future Skill Development and Incubation Centre, JNTUA to coordinate with Rooman for smooth execution.
5. **Monitoring:** Appoint faculty members to oversee the quality of training and ensure adherence to program guidelines.

##### **Rooman's Responsibilities:**

1. **Infrastructure Setup:** Establish PMKK centers at participating colleges with state-of-the-art facilities, including classrooms, computer labs, and training equipment.
2. **Program Delivery:** Conduct training sessions in hybrid mode with expert-led online classes and practical lab sessions.
3. **ERP and LMS Access:** Provide students access to ERP, LMS, and Virtual Labs for seamless learning and assessments.
4. **Assessment and Certification:** Coordinate with SSCs for third-party assessments and award industry-recognized certifications.

5. **Placement Drives:** Organize placement drives in collaboration with NASSCOM and industry leaders, ensuring maximum employability for participants.
6. **Project Guidance:** Assist students in completing their final-year projects, aligned with the training received.

#### **Benefits to Colleges Hosting PMKK Centers:**

1. **First Preference to College Students:** Host college students will have priority in the training program.
2. **Reduced Travel Costs:** In-house training eliminates travel expenses for students.
3. **Placement Drives:** A minimum of **5 placement drives** will be organized on-campus, featuring top companies like IBM, Microsoft, and Accenture.
4. **Enhanced Reputation:** Hosting a PMKK center will boost the college's reputation and goodwill, attracting students from other institutions.
5. **Social Impact:** Promote free training opportunities, enhancing the college's role in community development.

#### **Program Execution Plan:**

1. **Locations:** Rooman will set up PMKK centers in key old districts, including Ananthapur, Kurnool, Nellore, and Tirupati.
2. **Hybrid Mode Delivery:** Training will be conducted online and supported with physical classroom sessions at the PMKK centers.
3. **Student Enrollment:** Colleges will facilitate student enrollment and provide necessary logistical support.

#### **Monitoring and Evaluation:**

Both JNTUA and Rooman will periodically review the program's progress, addressing any challenges and incorporating improvements to ensure successful outcomes.

#### **Duration and Termination:**

This MoU will be effective for **three years** from the date of signing and may be renewed upon mutual agreement. Either party may terminate the MoU with a **30-day written notice** if terms are not met.



## LAW AND RESOLUTION OF DISPUTES

All disputes arising out of or in connection with this Agreement shall be settled under the Rules of the Arbitration of India by one or more arbitrators appointed in terms of such rules. All costs of any arbitration will be paid as directed by the arbitrator or umpire as the case may be. The arbitration proceedings shall be conducted in the Ananthapuramu Court of Andhra Pradesh, India, in English.

Signed by:

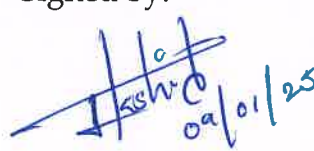


**Prof. S. KRISHNAIAH**  
**REGISTRAR**

Jawaharlal Nehru Technological  
University Anantapur,  
Sir Mokshagundam Vishveshwariah  
Road, Ananthapurmau,  
Andhra Pradesh

(FIRST PARTY)

Signed by:



**Sri RAKSHIT SHETTY**  
**DIRECTOR**

M/s Rooman Technologies Pvt. Ltd.  
#30, 12<sup>th</sup> Main,  
1<sup>st</sup> Stage Rajajinagar,  
Bangalore,  
Karnataka-560 010.

(SECOND PARTY)



  
Witness -1

**Prof. C. Shoba Bindu**  
Director,  
Future Skill Development  
and Incubation Centre,  
JNT University Anantapur,  
Sir Mokshagundam Vishveshwariah  
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Andhra Pradesh-515 002.

  
Witness -2

**Sri B. Venkat Reddy**  
Project Manager  
M/s Rooman Technologies Pvt. Ltd.  
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